

[YOUR NAME]

SALES EXECUTIVE

[City, State] • [your.email@example.com] • [(000) 000-0000] • [linkedin.com/in/yourname] • [github.com/you or website]

PROFESSIONAL SUMMARY

[Senior sales summary — years of experience, deal size/segment (enterprise B2B SaaS), and your record of quota attainment and pipeline growth.]

KEY ACHIEVEMENTS

- [Quota attainment — e.g. averaged X% of quota / closed \$Y in new ARR.]
- [Notable logo or expansion deal with \$ value.]
- [Award or ranking — e.g. President's Club (Years).]

SALES SKILLS

Sales: [Enterprise B2B Sales], [Pipeline Management], [Negotiation], [Forecasting]

Method: [MEDDIC], [Solution Selling]

Tools: [Salesforce], [Outreach], [Gong]

EXPERIENCE

[Senior Sales Executive]

[Mon Year] – Present

[Company Name] — [City, State]

- [Achievement with a metric — what you did, how, and the measurable result (e.g. increased X by Y% or saved \$Z). Start with a strong action verb.]
- [Achievement with a metric — quantify scope, scale or impact.]
- [Achievement with a metric — focus on outcomes, not duties.]

[Senior Sales Executive]

[Mon Year] – [Mon Year]

[Previous Company] — [City, State]

- [Achievement with a metric — what you did, how, and the measurable result (e.g. increased X by Y% or saved \$Z). Start with a strong action verb.]
- [Achievement with a metric — quantify scope, scale or impact.]

EDUCATION

[B.B.A. / B.A. in related field]

[Year]

[University Name] — [City, State]

CERTIFICATIONS

- [Optional: award or certification]